



Agenda Item Details

Meeting	Dec 10, 2013 - Business Meeting
Category	7. Items of Consent: Bids and Quotes
Subject	7.03 FPL Fibernet, LLC and CenturyLink, Dedicated Broadband Internet Access (RFP No. ER309-2014)
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	94,836.00
Budgeted	Yes
Budget Source	General - Technology Funds

STAFF MEMBER REPORTING THIS ITEM/PHONE: June Kail (488-1206)/ Bill Nimmons (487-7530)

ACTION REQUESTED: The Superintendent recommends approval of the recommendation of award to FPL Fibernet, LLC and CenturyLink.

ITEM SUMMARY: The Purchasing Department initiated this Request for Proposal under the guidelines of the USAC Schools and Libraries division in an ongoing effort to continue the Board's participation in the Federal ERate program which provides reimbursement money to the District for eligible products and services. The initial term of the contract will be for a period of two (2) years with an option to renew for three (3) additional one (1) year periods. Seven proposals were received in response to this solicitation. It is the recommendation of the evaluation committee to award this contract for Dedicated Broadband Internet Access to FPL Fibernet, LLC and CenturyLink, the vendors receiving the highest rankings from the evaluation committee and providing the best overall solution for the Board. The committee has recommended a dual vendor award to provide load balancing for better performance. Anticipated annual expenditures will be approximately \$94,836.00, 63% of the total expenditure will be reimbursed to the Board through the ERate program.

WILL SUBMITTER BE DELIVERING SIGNATURE DOCUMENTS TO BOARD SECRETARY? Yes

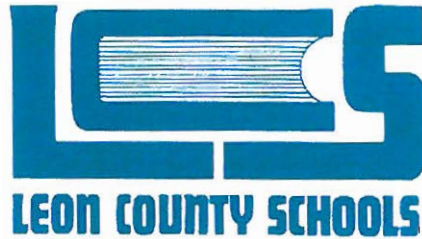
[RFP No. ER309-2014 Award Recommendation.pdf \(383 KB\)](#)

[RFP No. ER309-2014 - Cost Proposal Evaluation.pdf \(172 KB\)](#)

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

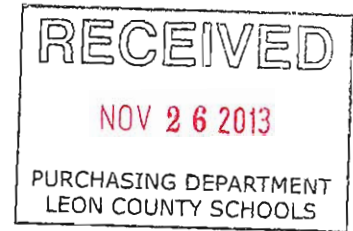
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SUPERINTENDENT
Jackie Pons



MEMORANDUM

TO: June Kail, Purchasing Director *jskail*

FROM: Dale Joiner on behalf of Bill Nimmons, Director II, Technology & Information Services

DATE: November 21, 2013

Re: Award Recommendation: RFP No. ER309-2014 – Dedicated Broadband Internet Access

The evaluation committee met on November 12, 2013 to evaluate the proposals received in response to RFP No. ER309-2014 – Dedicated Broadband Internet Access. There were seven companies who submitted proposals: CenturyLink, City of Quincy Florida, Conterra Broadband Services, FPL Fibernet, LLC, Level 3 Communications, Southern Light, Inc. and Velocity Online, Inc.

Each proposal was given thoughtful and careful consideration and was evaluated as per the criterion set forth in the RFP specifications. The Committee has made a recommendation to award the contract to CenturyLink and FPL Fibernet, LLC. These two vendors submitted the highest ranked proposals and received the committee consensus as having the best solution for Leon County Schools. The committee has recommended a dual vendor award to provide load balancing for better performance.

If you have any questions concerning this recommendation, please contact me at 487-7379.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Dale Joiner'.

Dale Joiner
Director II

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Building the Future Together

RFP NO. ER309 - 2014 Dedicated Broadband Internet Access								
Cost Proposal Evaluation								
Description	<div style="display: flex; justify-content: space-around;"> CenturyLink City of Quincy Florida Conterra Broadband Services FPL Fibernet, LLC Level 3 Communications Southern Light, Inc. Velocity Online, Inc. </div>							
	State Base Internet Bandwidth Service Cost at: 500Mb	\$ 2,500.00	\$ 4,000.00	\$ 6,849.00	\$ 3,000.00	\$ 3,000.00	\$ 5,225.00	\$ 4,278.00
Incremental cost at: 10Mb		\$ 50.00		n/a over 500Mb	\$ 60.00		\$10/Mb	
100Mb	\$ 1,058.00	\$ 150.00		\$500/100Mb increment	\$ 600.00		\$9.00/Mb	
1 Gig	\$ 3,403.00	\$ 5,100.00	\$ 9,639.00	\$ 4,500.00	\$ 3,100.00	\$ 8,950.00	\$ 7,535.00	
1.5 Gig		\$ 7,650.00		N/A	\$ 4,650.00	\$11,250.00	\$ 11,792.50	
2 Gig	\$ 11,299.77	\$10,200.00		\$ 8,000.00	\$ 6,200.00	\$11,500.00	\$ 14,458.50	
2.5 Gig		\$12,750.00		N/A	\$ 7,250.00	\$12,750.00	\$ 16,862.59	
3 Gig	\$ 13,524.13	\$15,300.00		\$ 9,000.00	\$ 9,300.00	\$13,500.00	\$ 19,023.06	
3.5 Gig		\$17,850.00		N/A	\$10,850.00	\$14,875.00	\$ 20,956.93	
4 Gig	\$ 15,308.38	\$20,400.00		\$ 9,500.00	\$12,400.00	\$16,000.00	\$ 22,680.10	
4.5 Gig		\$22,950.00		N/A	\$13,950.00	\$17,100.00	\$ 24,207.35	
5 Gig	\$ 17,092.63	\$25,500.00		\$ 10,000.00	\$15,000.00	\$18,000.00	\$ 25,552.48	
5.5 Gig		\$28,050.00		N/A	\$16,500.00	\$18,700.00	\$ 26,728.32	
6 Gig	\$ 18,876.88	\$27,000.00		\$ 11,000.00	\$18,000.00	\$19,500.00	\$ 27,746.80	
6.5 Gig		\$29,250.00		N/A	\$19,500.00	\$20,475.00	\$ 28,619.04	
7 Gig	\$ 20,661.13	\$31,500.00		\$ 12,000.00	\$21,000.00	\$21,700.00	\$ 29,355.37	
7.5 Gig		\$33,750.00		N/A	\$22,500.00	\$22,687.50	\$ 29,965.37	
8 Gig	\$ 22,445.38	\$35,200.00		\$ 13,000.00	\$24,000.00	\$24,000.00	\$ 30,457.98	
8.5 Gig		\$37,400.00		N/A	\$25,500.00	\$25,075.00	\$ 30,841.46	
9 Gig	\$ 24,229.63	\$39,600.00		\$ 13,250.00	\$27,000.00	\$26,100.00	\$ 31,123.50	
9.5 Gig		\$41,800.00		N/A	\$28,500.00	\$27,075.00	\$ 31,311.22	
10 Gig	\$ 25,419.13	\$44,000.00		\$ 13,500.00	\$30,000.00	\$28,000.00	\$ 31,411.22	
	QoS is \$35.00 per Mb for each Ethernet connection requiring VoIP		Lease of equipment costs additional/s ee proposal				DNS, QOS, filtering & packet shaping included	
Cost Proposal Points Awarded at 500Mb Base	12.5	7.8125	4.56270988	10.4166667	10.4166667	5.98086124	7.30481533	
Cost Proposal Points Awarded at 1Gig	11.38701146	7.59803922	4.02012657	8.61111111	12.5	4.32960894	5.14266755	
Total Cost Points Awarded:	23.89	15.41	8.58	19.03	22.92	10.31	12.45	